

Blacks In Government National Training Institute Officer Leadership Training March 18, 2023

Overview of Agenda/Expectations for Participants Adrianne Callahan, National Programs and Planning Chair

Opening Remarks National BIG President, Honorable Shirley Jones

Greetings National Board of Directors Chair, Honorable Katherine Cage

BIG Membership – Things Every BIG Leaders Should Know Jerry Jackson, National Membership Chair

NOW Generation Monisha Barnes, NOW Generation Co-Chair

BIG Branding Lynn Simpson, Communications Chair

990 Compliance and Delegate Strength Duane Hill, National Assistant Treasurer

Break - 10 minutes

FLASH Test Your Knowledge

AE/EEO Program Honorable Alice Mercer, AE/EECO Chair

BIG Legal Review Program – What it is/What it Isn't

Aditya McDuffy, National Legal Review Chair

FLAG Program Honorable J. David Reeves 10 minutes





BLACKS IN
GOVERNMENT



- ATTORNEY ASSISTANCE PROGRAM
 THAT PROVIDES A ONE TIME \$2500
 GRANT TO BIG MEMBERS TO RETAIN
 LEGAL COUNSEL
- STACK PROGRAM THAT PROVIDES MONETARY ASSISTANCE TO BIG MEMBERS FOR TUITION, BOOKS, ETC...FOR CONTINUEING EDUCATION
- DYLA THIS IS WHERE WE BUILD FUTURE LEADERS THROUGH DEVELOPMENT PROGRAMS, PROVIDING ASSESMENTS, ADVANCE LEARNING, AND TAKES YOU OUT OF YOUR COMFORT ZONE TO GAIN NECESSARY EXPERIENCES TO GROW



BIG MEMBERSHIP
BENEFITS CONT...

- REGIONAL TRAINING CONFERENCES
 THAT PROVIDE TREMEMDOUS
 TRAINING, OJT, AND GOOD SOURCE
 OF NETWORKING WITHIN RESPECTIVE
 REGIONS
- THEN THERE IS THE GRAND DADDY OF THEM ALL, OUR ANNUAL NATIONAL TRAINING INSTITUTE (NTI) - TRAINING PRIMARILY DESIGNED TO **ELEVATE YOUR DAY TO DAY WORK** PERFORMANCE, EMBRACE LEADERSHIP OPPORTUNITIES, AND **ENHANCE YOUR PERSONAL DEVELOPMENT AMIND A CHANGING** WORK ENVIRONMENT AND WORLD



BIG MEMBERSHIP
BENEFITS CONT...



EFFECTIVE MEMBERSHIP RECRUITMENT

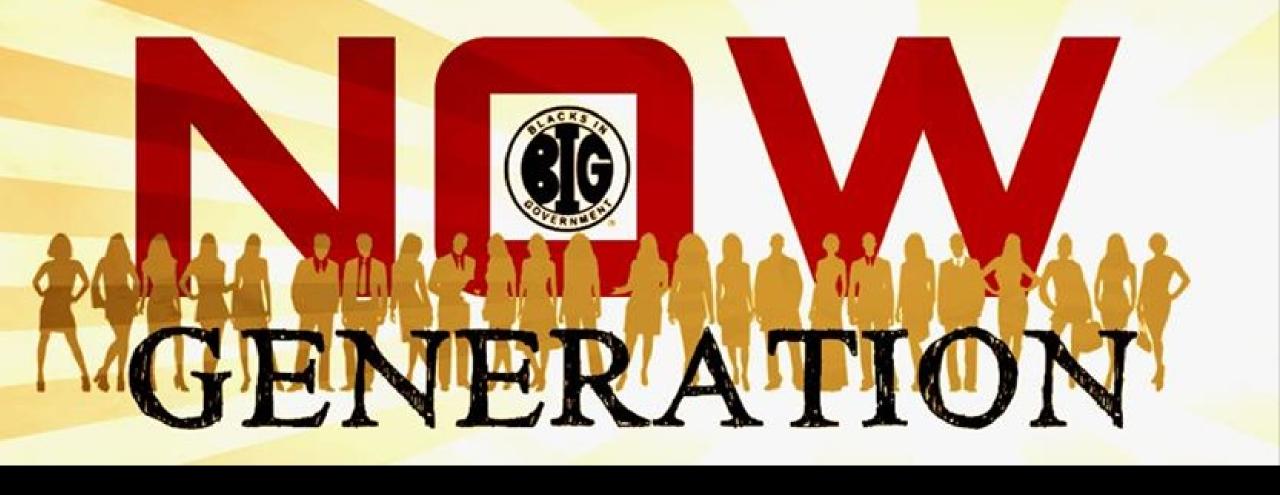
LEARN PARLIAMENTARY PROCEDURES

- GAIN UNDERSTANDING OF:
 - ROBERTS RULES OF ORDER
 - BOARD POLICY
 - NATIONAL CONSTIUTIONS
 - REGIONAL BYLAWS
 - CHAPTER BYLAWS
- ROLES AND RESPONSIBILITIES OF:
 - NATIONAL BOARD OF DIRECTORS
 - NATIONAL EXECUTIVE COMMITTEE
 - REGIONAL OFFICERS/APPOINTED CHAIRS
 - CHAPTER OFFICERS/APPOINTED CHAIR
- LEARN PROTOCAL



THINGS OFFICERS SHOULD KNOW





Millennials in Leadership

Alesia Smith

NOW Generation Coordinator

Monisha Barnes

Region XI NOW Generation Chair



Who am I?







What is the NOW Generation Program of BIG?







Training & Professional Development







UNLEASHING THE LEADER WITHIN

n this interactive panel discussion, panelists will share innovative and creative ways of how to rategically use skills obtained through prior experiences -- including military service, volunteering ith nonprofit organizations and/or community service projects, and through education -- to assist with unleashing the leader within!

Learn how to incorporate outside experiences to advance your career effectively; Begin to cultivate ideas on how to bridge the generational gap in the workplace; Identify best practices for strategically developing your leadership toolbox.



National Training Institute

Tuesday, August 6th Sheraton Dallas Downtown Lone Star Ballroom A4 and Floor Convention Center













SUMMARY AGENDA

Emerging While Black Presenter: Essey Workie, Senior Consultant Leadership Coach

shift from superstar to boss. That comes with its own opportunities and challenges. What happens when the superstar turned boss is Black? In this workshop we will explore the experiences and belief systems of successful Black leaders and identify leadership coaching as a tool to address the impact of race on

Developing a Leader Within You 2.0 Presenter: Kevin Coleman, KMC Empowerment This is a Professional Development training which

scusses how to develop the vision, value, influence

enior Executive Service (SES) Fireside Chat The Honorable J. David Reeves, Former National President of Blacks in Government

DATE: SATURDAY, NOVEMBER 2, 2019 LOCATION: NOAA 1325 EAST WEST HWY, SILVER SPRING, MD

RSVP DATE: BY FRIDAY, NOVEMBER 1. REGISTER AT: WWW.BIGRXI.ORG



Join us as we celebrate Public Service Recognition Week with three great events! GENERATION





Fireside Chat: Fostering Belonging and Inclusion in the Workplace

Time: 5-5:30pm (refreshments), 5:30-6:30pm (chat) Location: 1575 | St, NW, Washington, DC 20005, 2nd Floor Speaker: Harvey Johnson, Deputy Assistant Secretary of Office of Resolution Management and Executive Director of Diversity and Inclusion

Limited seating. Registration is required.

Webinar: The Emotionally **Intelligent Leader**

Time: 12pm - 1pm





Networking!















Community
Service









How can we prepare millennials and emerging leaders for leadership?

- Challenge millennials so they can improve their technical skills and expertise
- Prioritize communication and transparency
- Offer regular feedback
- Match them with a mentor (such as DYLA Leadership Program)





Current &

Upcoming Initiatives

- Regional Liaisons
- Connecting with Regions/Chapter
- Monthly NOW Generation Leadership Calls
- Mentoring Program
- NOW Generation Survey
- Enhanced Social Media Presence



Upcoming Events

February 23, 2023

Black History Month Social (Virtual)

March 25, 2023

Emerging Leaders Brunch: Building Your Personal Brand on Your Way to Senior Leadership (Region XI, Alexandria, VA)

April 12, 2023

Region XI hosting Real Talk Seminar on Beginning Your ECQ Journey

August 28-31, 2023

National Training Institute (Oxon Hill, MD)

Additional Webinars, Training, & Networking Opportunities to be Announced in 2023!





Are you ready to make a BIG difference?

Join us! NOWGenerationChair@gmail.com







THANK YOU FOR THINKING BIG!





Agenda

- Branding Defined- What is Branding?
- Logo
- Colors and Imagery
- Social Media
- Video
- Non-Image Branding
- BIG Branding future- Next Steps
- Branding/ Marketing Strategy

What is Branding?

- Your company's mission
- Benefits and features of your products or services
- Your customers, members, and prospects think of your company
- The qualities associated with your company
- Your brand is your promise to your customer. It tells them what they can expect from your products and services and differentiates your offering from your competitors. Your brand is derived from who you are, who you want to be, and who people perceive you to be.



Logo Branding

Official Blacks In Government Logo



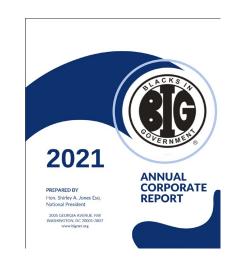


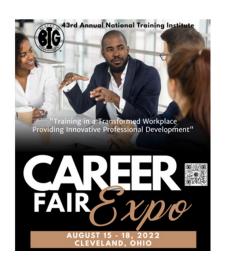
Logo Branding



INCORRECT COLOR & FONT SIZE







PROPER LOGO USAGE





National Organization of Blacks In Government ® Honorable Shirley A. Jones, Esq. National President

SKEWED LOGO



Branding Color Scheme and Imagery

Focus on consistent or primary color scheme

- Usage of all communique, newsletters, websites, and social media
- Recommend black, white & gold

Focus on member imagery

- Provide high-quality images of all members portrayed
- Focus on "action" images of young members
- Limit group imagery of "seasoned" BIG members to 25%
- Provide images of both young and senior members' achievements\recognitions

Social Media Branding

Current

Effective organization, messaging, & management of social media

Internal Resource Management of three platforms:

- Imagery
- Content
- Minimum Posting Activity







Social Media Branding

Goal

Effective organization, messaging, & management of social media

External Resource Management:

- Three to Five Platforms
- Imagery
- Engagement
- Follower Statistics
- Professional and Eye-catching Content Creation

- Taglines
- Hashtags
- Professional
- Consistent and Maximum Posting Activity











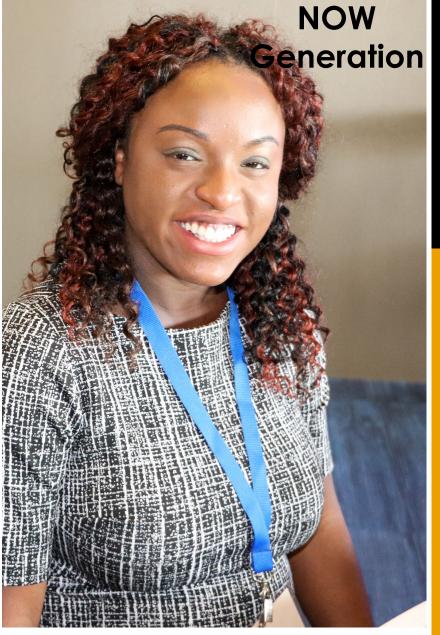




NTI GAYLORD NATIONAL RESORT & CONVENTION CENTER On the Philomac

Video Branding









Non-Image Branding

- Focus on BIG benefits
- National Training Institute
- Social Media
- Career Enhancement
- Health/Wellness
- Corporate Sponsorship
- Mentoring/Coaching



The Future of BIG Branding and Marketing

- Keep goals established
- Use Logo frequently
- Market Research Industries of Interest
- Revisit our customers/target audience
- Improve BIG visibility
- Be True to the BIG Brand

Next Step – BIG Marketing Strategy



Logo – should be unique, iconic, and related to our BIG's mission; place it everywhere



Message – key message you want to communicate about BIG (i.e., mission, vision, benefits, etc.)



Integrate BIG brand - how you answer the phone, emails,.....etc.



Create a "voice" that reflects BIG brand (RADIO)



Develop a tagline - Write a memorable, meaningful and concise statement that captures the essence of BIG.



Design templates and create brand standards for marketing materials. Use the same color scheme, logo placement, look and feel through out.



Be True To Your Brand.

Customers won't return to you--or refer you to someone else--if you don't deliver on your brand promise.



Enhance and expand visibility Revisit our customers/target audience Market research industries of interest



Social Media Management



Blacks In Government

990 Financial Compliance Requirements
How Delegate Strength is Determined





990 Financial Reporting Requirements

BIG is a 501C3 Non Profit Business

BIG chapters and regional councils have a fiduciary responsibility to adhere to the annual financial reporting requirements of the Blacks In Government National Constitution, as administered by the National Board of Directors, and the Internal Revenue Service.

Failure to adhere to the established financial reporting requirements will result in chapter/council suspension, and possible revocation of your chapter's charter

Each Chapter\Region has a Unique EIN





1. National Requirement

Failure to adhere to the established financial reporting requirements will result in **chapter suspension**, and possible revocation of your chapter's charter.

2. Internal Revenue Service Requirement

Most small tax-exempt organizations whose annual gross receipts are normally \$50,000 or less can satisfy their annual reporting requirement by electronically submitting Form 990-N if they choose not to file Form 990 or Form 990-EZ instead.

Mandatory Reporting Requirements





National Reporting Requirement

First Requirement

BIG Calendar Year 2022 Financial Reports, Certifications, and IRS Electronic Filing for the year ending December 31, 2022 are now due.

The report is inclusive of the following documents listed below, guidance for preparing and submitting financial reports can be found on www.bignet.org or by contacting National Treasurer, Duane Hill

At: dhillco@comcast.net

- 1. BIG 990-1 Required Authorization for IRS Group Return,
- 2. BIG 990-2 Certification Form,
- 3. BIG 990-3 Financial Activity Report, and
- 4. BIG 990-4 Financial Institution Information Form





IRS 990 Reporting Requirement

Second Requirement - 990N\Epostcard

Gross Receipts less than \$50,000: Tax-exempt organizations with an annual gross of \$50,000 or less can satisfy their annual reporting requirement by electronically submitting Form 990-N if they choose not to file Form 990 or Form 990-EZ instead.

Gross receipts over \$50,000: Tax-exempt organizations with annual gross receipts greater than \$50,000 must file Form 990 or Form 990-EZ.

Please be advised that the <u>BIG financial reporting requirements are in addition</u> to the IRS filing requirements. Therefore, you are required to submit a copy of the IRS acceptance email for your chapter/region along with the BIG forms to the National Office.

User Guide and Instructions for Form 990-N, 990EZ and 990: Links are on www.bignet.org

990N must be submitted electronically

Delegate Strenth Determination

As per the Blacks In Government National Constitution, Article VII, Section 2, Subsection C.(4), Chapter Delegates:

"In determining delegate eligibility, only Regular members of Chapters in good financial standing with the Regional Council and the National Organization at least sixty (60) days prior to the Assembly shall be counted unless the Chapter being represented is less than 60 days old."

Delegate Strenth Determination

1. To be considered eligible to have delegates, the Chapter must be in an active status 60 days prior to the convening of the NDA, unless exempted by the National Board of Directors (NBoD). That is the Chapter must maintain at least ten (10) qualified regular active duespaying members and complete a financial report and forward the report to the National Organization annually. This excludes Chapters who have been chartered less than 60 days.

2. Any Nonexempt Chapter not having 10 regular active dues-paying members 60 days prior to the convening of the NDA will be ineligible to have delegates.

Delegate Strenth Determination

- 3. A qualified regular member is defined as a member whose membership category is Regular member (RM), Regular Life member (RLM) and Regular Gold Plus member (RGPM).
- 4. The Number of Chapter delegates is a factor based on the number of qualified RM, RLM or RGPM who are in good financial standing with the National Organization and Regional Council 60 days prior to the convening of the Delegates Assembly. Associate members are not counted when determining the number of authorized delegates.

Delegate Strength Chart

Chapter Membership	Number of Delegates
1-25	2
26-50	4
51-75	6
76-100	8
101-300	16
301-500	32
Over 500	40



Comments\Questions

Email National Assistant Treasurer: dhillco@comcast.net

Blacks In Government National Assistant Treasurer Duane Hill dhillco@comcast.net

Thank you!

March 18, 2023 - OLT Flash Knowledge Questions

(Members of the NEC and NBOD not eligible for prizes)

- 1. <u>Honorable Shirley Jones, National President</u> Who can quickly name one of the songs, TV shows or politicians or sporting events that I mentioned was going on in 1975 when Blackstone government was created?.
- 2. <u>Honorable Katherine Cage, Chair, National Board of Directors</u> *How many years have I been a member of Blacks and government?*
- 3. Adrianne Callahan, National Programs and Planning Committee Chair There was a common theme mentioned by both the National Membership Chair and the NOW Generation Chair regarding what all BIG members need to do? What is that?
- 4. <u>Lynn Simpson, National Communications and Public Relations Committee Chair</u> *In creating Flyers, can you use a logo that does not have that little R at the bottom of it?*
- 5. <u>Duane Hill, National Assistant Treasurer -</u> What is the cutoff for having your rosters in order? In order to have your delegates determined for the National Delegate Assembly?
- 6. <u>Jerry Jackson, National Membership Committee Chair</u> There are two things BIG really takes pride and we have discussed today as foundational fruits for this organizational what are they?

Frank Williams, Region XI
Ron McCullough, Region IX
Abel Fisshaye, Region X
Mae Rowlett, Region VI
Dana White, Region XI
Thomas Booth, Region VIII
Lorraine Brown, Region III
Honorable Lamonte Johnson, Region XI

Affirmative
Employment/Equal
Employment
Opportunity
National
Constitution
Responsibilities

Affirmative Employment/Equal Employment Opportunity (EEO). The Affirmative Employment/EEO committee shall develop programs to address issues of employment discrimination raised by BIG members; shall review/monitor federal agencies annual EEO Program Status Reports to the EEO Commission to ensure compliance with EEO Management Directive 715 and the goal of achieving a Model EEO program; shall provide statistical feedback to the organization on the status of Black government employees in all areas noted on the annual Federal Equal Opportunity Recruitment Program Report. The committee will monitor all matters pertaining to affirmative action and work to assist in developing BIG's position on any legislation or regulations impacting the advancement and employment opportunities of Blacks in government."

AGENCY COMPLIANCE AND REVIEW

- Review/Monitor federal agencies annual EEO Program Status Reports to the EEOC to ensure compliance with EEO Management Directive 715 and the goal of achieving a Model EEO program.
- Provide statistical feedback to the organization on the status of Black government employees in all areas noted on the annual Federal Equal Opportunity Recruitment Program Report
- Monitor all matters legislation pertaining to affirmative employment.

COMPLAINT ADVISORS AND ASSISTANCE

Trained BIG member to help other address discrimination in the workplace.

RACISM AND DISPARATE TREATMENT FORUM

- Allow members to discuss charges of adverse, disparate and inappropriate treatment toward them as minorities in the workplace
- Provide documentary evidence of adverse impact and disparate treatment in the workplace
- Allow BIG to work with agencies to develop strategies and plans to address issues and concerns of minority employees

DISCRIMINATION AWARENESS PROGRAM

• This program allows members to discuss charges of adverse, disparate and inappropriate treatment toward them in the workplace.

 Provides documentary evidence of adverse impact and disparate treatment in the workplace.

EEO INSTITUTE

- Purpose is to increase awareness of EEO complaint processes and policy issues.
- Facilitates a cadre of workshops centered specifically on EEO issues that relate to the federal, state, and local EEO complaint processes.
- Highlights policy issues that impact public servants.





LEGAL REVIEW PROGRAM

What It Is

What It Isn't



Aditya McDuffy, Esq., LL.M.

Chair, National Legal Review Committee

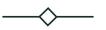
WHAT IT ISN'T

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BIG and the National Legal Review Committee do not provide legal advice.

BIG <u>can't</u> represent you in court or a legal matter.

WHAT IT IS



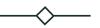




ATTORNEY ASSISTANCE PROGRAM

\$2,500 grants to help BIG members with legal expenses. Helps BIG members enforce antidiscrimination laws.

WHAT IT IS



ATTORNEY RESOURCES

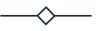
Online listings of attorneys sponsored by bar associations and other organizations.

Law firms and attorneys recommended by BIG members.

BIG Legal Sponsors that offer BIG members discounts.

Links to articles on how to hire an attorney.

WHAT IT IS





LEGAL REVIEW PROGRAM

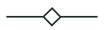


Training on legal subjects.



Advises BIG leaders on risks associated with various activities.

THINGS TO KNOW



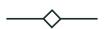
Most Legal Review Committee members are government employees that volunteer on the committee. Committee members have families and work full-time jobs and aren't able to immediately respond to member inquiries.

Government attorneys can't use their law licenses to represent government employees in cases against the government.

According to a 2023 article on Forbes.com, the average hourly fee attorneys charged in 2022 was \$313. Yet, many BIG members believe that BIG should provide legal representation for them when they pay \$30 per year in dues.

Some employment law attorneys accept contingency fees. Many do not. Contingency fee cases are accepted when the attorney is fairly certain to when the case. Fee percentages range from 33% to 40% of amounts recovered plus additional law firm expenses.

IF YOU HAVE QUESTIONS ...



LegalRevew@bignet.org

BIGNET.ORG – National Programs/Legal Review

How are you feeling today? Overall, how satisfied are you with the training/workshop? 😊 Excited to engage with BIG Leadership Very satisifed Your response 79% Eager to learn more about BIG Somewhat satisfied 21% Ready to Refresh my knowledge of BIG Pro 0% Neither satisfied nor dissatisfied chill - Supportive/Voluntold Seasoned BIG L Somewhat dissatisfied 0% eader 0% Very dissatisfied @ The Struggle is Real! - St. Patrick's Day shen anigans......

As a BIG Leader, How would you address the following areas - in order of importance?he order of the following



20 responses

